



## Introduction

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how can we help you?

# protect your business against fraudulent transactions



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There is a real possibility that your business could be a victim of fraudulent card transactions given the sophistication of fraudsters who operate within the card payment environment. Losses related to card fraud could be very costly to your business if you don't employ the appropriate levels of diligence in preventing and mitigating fraud.

This brochure aims to assist you in **detecting, preventing and minimising fraud** within your business by providing you with helpful tips and guidelines.



The rights and obligations of the parties ("FNB Merchant Services" and "the Merchant"), in respect of the acquiring service delivered by FNB Merchant Services to the Merchant, are set out in the Merchant Agreement terms and conditions available on [www.fnb.co.za](http://www.fnb.co.za)

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## What is a fraudulent transaction?

A “fraudulent transaction” is any transaction that is not approved by the cardholder. This is irrespective of whether or not the card transaction has been authorised by the Speedpoint® device or an authorisation code has been provided to you by the cardholder’s bank (issuing bank). These transactions can arise as a result of, but are not limited to:

- 
- Non-compliance with the procedures set out in the Merchant Agreement.
  - The use of a card that has not been issued by an authorised card issuer.
  - The use of an invalid card.
  - The use of a card by a person other than the authorised cardholder.
  - The use of a “hotcard” (that is a debit or credit card that cannot be used as it has been reported as lost or stolen).
  - The use of a card number when a card is not present.



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## Merchant Responsibilities

- You must ensure that you understand your rights and obligations set out in the terms and conditions of your Merchant Agreement.
- You must always adhere to the terms and conditions of your Merchant Agreement, Card Association rules and industry rules and regulations.
- It is your responsibility to ensure that you and your staff receive fraud training from the FNB Merchant Services consultant at the time of sign up. If any additional training is required, it is your responsibility to contact FNB Merchant Services on 087 575 0012 to arrange this.
- You must ensure that proactive measures are in place to prevent and mitigate the risk of fraud when accepting card payments including:
  - Validating all cards and verifying the cardholders presenting cards for payment, as per the guidelines provided in the 'Card security features' section of this brochure.
  - Ensuring that staff members who operate the Speedpoint® devices are appropriately trained.
- If you are an eCommerce Merchant, you must protect your web-based business by ensuring that your business processes 3D Secure transactions.

### Make use of the following:

- Visa Verified by Visa (VbyV)
- Mastercard SecureCode
- American Express: SafeKey
- You must be PCI DSS (Payment Card Industry Data Security Standards) compliant. Please refer to the Merchant Services PCI DSS brochure.



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## Card Present related fraud

### Types of card fraud

#### Lost card fraud

Lost card fraud refers to a fraudulent transaction that occurs on a card after a cardholder has lost their card.

#### Stolen card fraud

Stolen card fraud is when a fraudulent transaction is performed on a card that was stolen from the legitimate owner.

#### Counterfeit card fraud

This type of fraud mostly arises from a card that is illegally manufactured by stealing information from the magnetic stripe on the back of a card, by way of card skimming. In other cases, lost/stolen/old cards are encoded with information stolen from a card.

#### Card skimming

Card skimming (to create cloned cards) is a rapidly growing type of card fraud. In terms of this method, magnetic stripe information on a legitimate card is obtained and transferred to a cloned card that could later be used for fraudulent purposes. The legitimate card and the cloned card are electronically indistinguishable. An example of this type of fraud could include an instance in which a collusive employee accepts a card from an unsuspecting cardholder, processes the correct transaction and performs an additional swipe through a skimmer, which the employee later provides to a fraudster. The fraudster uses the captured data on the skimmer to create false (cloned) cards. A skimmer can be as small or smaller than a cellphone, making it easy to hide. Business owners must take special care when employing staff and ensure that all potential candidates go through a screening process.

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## Card Present related fraud

### Account used fraud

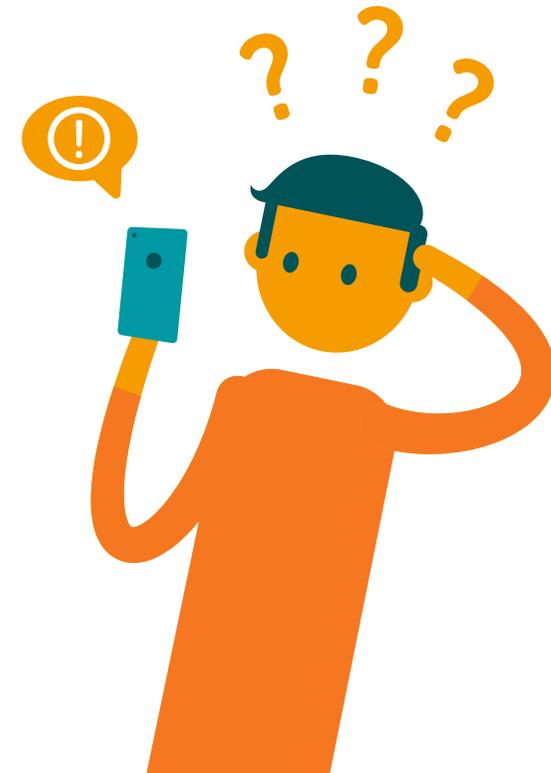
This usually occurs when a card number is used without the actual card being present, and is more common to eCommerce and Mail Order Telephone Order (MOTO) transactions.

### Account takeover fraud

This occurs when an existing account is taken over by someone posing as the account holder, who uses the card for his/her own benefit. This type of fraud can only take place if the fraudster has access to the personal information of the account holder.

### Intercepted card fraud

This kind of fraud relates to the interception of cards before they reach the authentic cardholder. After the card has been intercepted it could be used fraudulently.



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## Warning signs and tips:

To detect and prevent fraud in your business, be vigilant regarding the following:

### Performing a transaction:

- Do not split the transaction into smaller transactions.
- Do not process transactions on your own cards.
- Be vigilant and ensure that the cardholder does not tamper with the Speedpoint® device.
- Only refund on a credit card that was used for the payment. Please note alternative means must be used for refunds on debit cards.

### Card security features:

Always verify the card by comparing the last four digits of the card number with the first four digits printed on the signature pad at the back of the card. If the digits do not match, you should immediately refuse to perform the transaction. You can also compare the card numbers printed on the card, to the card numbers on the Speedpoint® receipt.



If the numbers match, but you still feel suspicious, contact the **Merchant Services Authorisation Centre on 087 575 0012** and request a **Code 10 Authorisation**. As a business owner, it is your responsibility to verify that the person presenting the card is the legitimate cardholder. If you are suspicious, it is recommended that you request the customer's identification documents.

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## Warning signs and tips:

### Be cautious of the following:

- When multiple cards are taken out of a **pocket** instead of a wallet.
- When a customer tries to **rush or distract** you during the sale.
- **Repeated declines** off multiple cards from the same cardholder.
- When a customer does not ask questions when making **high value** purchases.
- When a customer makes **multiple purchases** at your store in **one day**.
- When the cardholder tries to give you an authorisation number.
- When the cardholder **splits the transaction** to make several small purchases on the same card.
- Embossed card numbers which appear **unusual or are of an uneven type or style**.
- When the signature on the Speedpoint® receipt **does not match** the signature on the back of the card, you will be held liable.
- When a **“Hotcard”, “Code 10” or “Hold and Call”** message appears on your Speedpoint® device screen.

If you notice any of these things, do not panic and do not alert the customer. Simply contact the **FNB Merchant Service Authorisation Centre on 0501580838 / 0242435050** and say **‘I have a Code 10 authorisation request’**. Then follow the instructions given to you over the phone. However, do not keep the card or make the call if you do not feel safe.

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## Card security features

### VISA, Mastercard and UnionPay card features:

Lookout for the following VISA, Mastercard and UnionPay card features:



### VISA Card security features:

- Check that the VISA card numbers begin with the number 4.
- Ensure that the VISA image on the card appears three dimensional when the card is tilted.
- Check that the VISA card is still valid and has not expired.



### Mastercard security features:

- Check that the Mastercard numbers begin with the number 5.
- Lookout for the three dimensional hologram with interlocking globes.
- Ensure that the last four digits of the account number appear on the signature panel.  
These digits should be followed by the three-digit card validation code.
- Check that the card is still valid and has not expired.



### UnionPay card security features:

- All UnionPay account numbers are a 16-19 digit permanent account number.
- Check that the 3D image of the Temple of Heaven and the UnionPay stamp appear on the card.
- Ensure that the UnionPay logo appears on the back of the card.
- Remember to check that the card is still valid and has not expired.

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## Fall back transactions

**Due to the increase in card skimming and counterfeit cards, the 'EMV Chip and PIN' card was introduced to deter the number of counterfeit cards used in the industry.**

When processing an 'EMV Chip and PIN' card on your Speedpoint® device ensure that you always insert the card, and then follow the prompts. If a card holder presents a magnetic stripe card for payment, and the Speedpoint® device prompts you to insert the card so it can read the EMV chip, be vigilant as this could possibly be a counterfeit card.

When a card is chip enabled, but the Speedpoint® device is unable to read the chip, it will prompt you to fall back to a magstripe transaction (i.e. the Speedpoint® device will prompt you to swipe the card). This should only be used when you are prompted by the Speedpoint® device. Do not force a fall back transaction and do not attempt to override a declined transaction. Please remember the liability for all fall back transactions lies with the merchant.

When prompted by the Speedpoint® device to perform a fall back transaction, ensure that the cardholder signs the merchant receipt and compare the signature to that at the back of the card. Always store merchant receipts in a cool, dark and secure place for the period stipulated in your Merchant Agreement.

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## Card Not Present Related fraud:

Whether large or small, your e-Commerce business could be exposed to high levels of fraud related risk. e-Commerce transactions are made without the presence of a physical card, making it difficult to detect fraud. This kind of transaction is known as **CARD NOT PRESENT**.

It is therefore important to take the necessary steps to prevent fraud in your business. An important step in preventing fraud is to ensure that your business processes 3D Secure transactions.



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## Warning signs:

**To protect your business from fraudulent transactions, look out for the following:**

### **1. Billing and shipping addresses that do not match.**

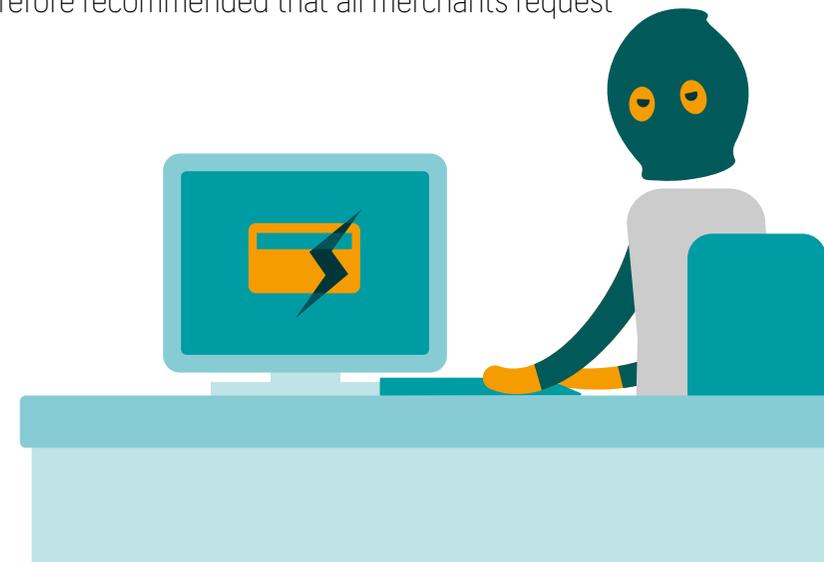
Although it is common for shoppers to have two separate billing and shipping addresses, it is important to double-check any orders that do not have matching billing and shipping addresses.

### **2. When customers order multiple quantities of the same item.**

Fraudulent orders will often be made with the intention to resell or order different items from the same category. To protect your business, keep track of ordering trends and be aware of high value purchases. Especially when the items are in high demand.

### **3. The failure to verify the Card Verification Value (CVV).**

The CVV number is the last 3 digits on the back of your bank card. The failure to verify the CVV should immediately raise a red flag. The CVV verifies that the person placing the order has the physical card in their possession. It is therefore recommended that all merchants request the CVV to be submitted.



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## Warning signs:

### 4. Several unsuccessful attempts before the transaction goes through.

When a fraudster is using a stolen card, it is common for the card to decline several times before the transaction goes through. This could be due to an incorrect address, expiration date or mismatched CVV. One or two declines may be common, but multiple declines should be seen as suspicious.

### 5. When customers' contact details appear suspicious.

Fraudsters will often use bogus email addresses, contact numbers, and shipping addresses. Merchants should therefore be on the lookout for suspicious contact numbers and names such as **Mickey Mouse** and **085 555 555**.



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- When a cardholder disputes activity on their account with their issuing bank, the issuing bank raises a chargeback with FNB. You, as the Merchant, may be liable for the chargeback.
- The Merchant may then be required to submit the original merchant copy of the Speedpoint® receipt.
- It is therefore important to keep the original merchant copy of the Speedpoint® receipts in a cool, dark and secure place.

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For more information, refer to the **T&C's** of your **Merchant Agreement** or contact us on **050 158 0838 / 024 243 5050**.

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